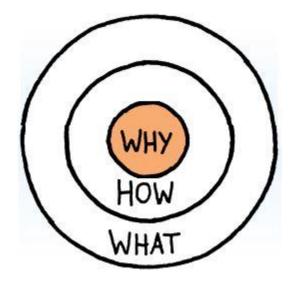


An analysis of Alpine Skiing 2016



- □ To gain a better understanding of the development pathways in ski racing, with a goal to provide insight toward development and improvement in the future of USA ski racing
- □ To identify the motives, processes, people, cultures that drive elite performance from junior levels to World Cup competition
- □ To produce a body of knowledge of best-practices and overarching themes to enable informed decision-making and alignment among:
 - Organizations
 - Coaches
 - Officials
 - Parents
 - Athletes

□ To understand the European development system





□ Looked at World Cup Top 30 Men and Women – All events

Data as of end of 2015 season

Compared tech vs. speed events. Looked for differences in trends.

Compared men vs. women. Looked for differences in trends.

Looked at today's top junior athletes, American and worldwide

Plotted today's juniors against World Cup Top 30 25th percentile



Interviewed Thought Leaders

- Experts as recommended by USSA leadership. Conducted hour long interviews with current and former head coaches and sports science leaders from:
 - USA
 - Canada
 - Austria
 - Germany
 - Norway
 - Croatia
 - Italy
 - Switzerland
 - France
 - Russia

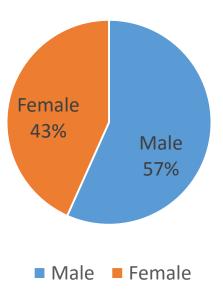
Asked same questions of all
Looked for commonalities

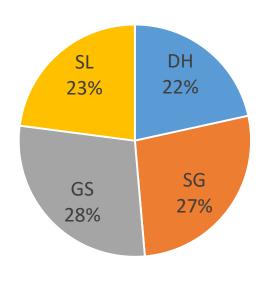


Phase III: World Cup Athlete Online Survey

- An independent online survey was conducted among World Cup athletes
- □ Isolated WC Top 15 and American athletes to look at differences from overall group
- □ 37 questions focused on factors of development from early to elite stages
- □ 127 respondents
- □ 25 top 15 World Cup athletes, 50 top 30 World Cup athletes

Male vs. Female Respondents





Respondents' Primary Event





- I) Ski racing is an inherently rewarding sport.
- 2) There are many roads that lead to Rome...but not all roads lead to Rome.
- 3) Ski racing is a skill sport.
- 4) Success is found at a young age.
- 5) Parents are the biggest influencers.
- 6) Skiing is cultural to Europeans.
- 7) Volume is critical to development.
- 8) Concentration, not specialization.
- 9) Speed skiers are also very good tech skiers.
- 10) USA juniors trail competitors.

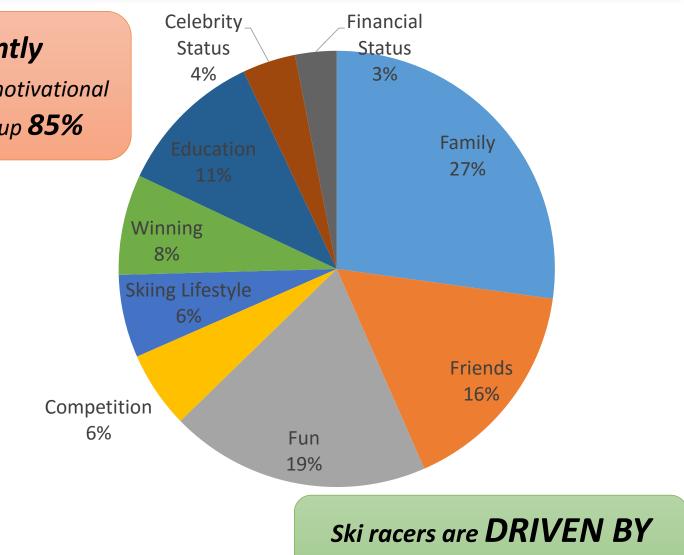
Ski racing is an inherently rewarding sport.

What were the most important priorities in your life prior to becoming a professional?



Inherently rewarding motivational factors make up **85%**

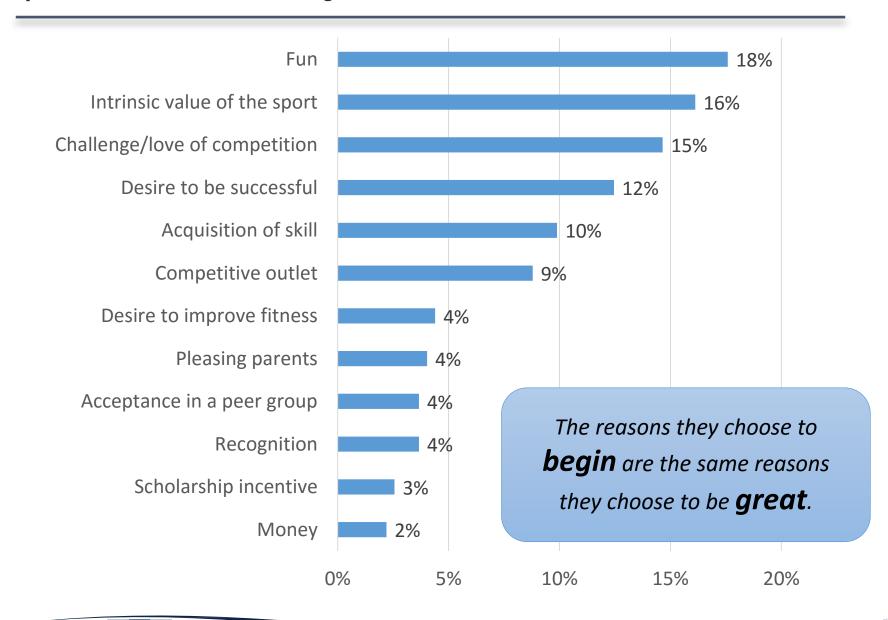
Ski racers are NOT driven by winning, celebrity status, financial status...



family, friends, fun, lifestyle...

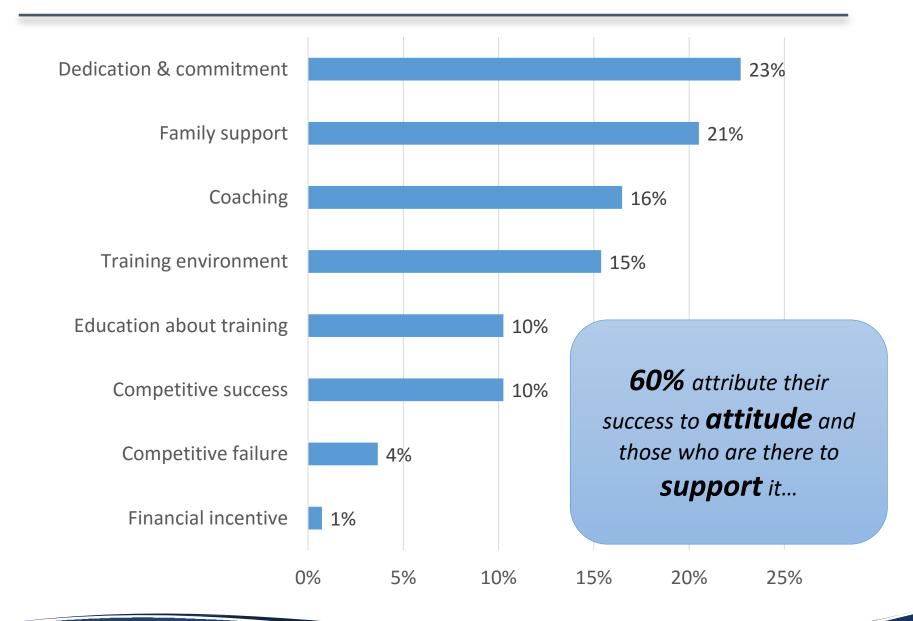
What were the most motivating factors in your decision to *pursue excellence* in ski racing?





What do you consider the most important long-term factors contributing to your success?





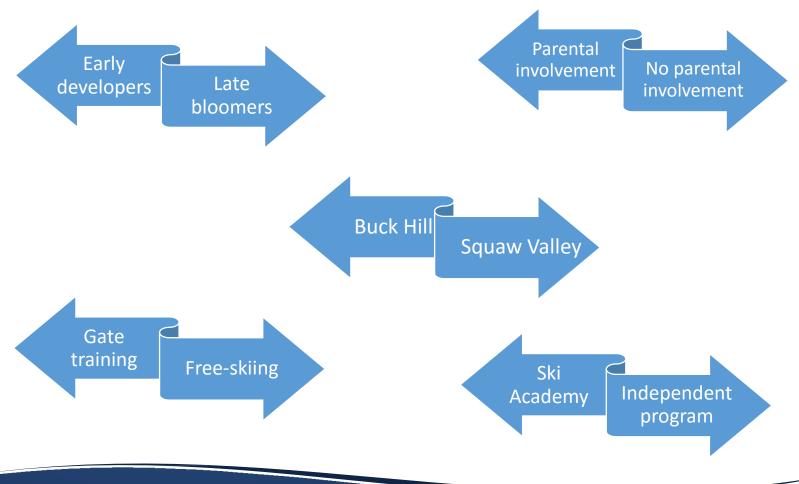
There are many roads to Rome...but not all roads lead to Rome.





□ In ski racing, not all paths to excellence are the same

Range of development paths among top 30 supports the individual and dynamic nature of the journey



... but not all roads lead to Rome.



- Studying current World Cup Top 30 as juniors shows the paths athletes took to reach World Cup
 - There are important universal commonalities

□ Establishing 25th percentile benchmark includes the top 75% of the field

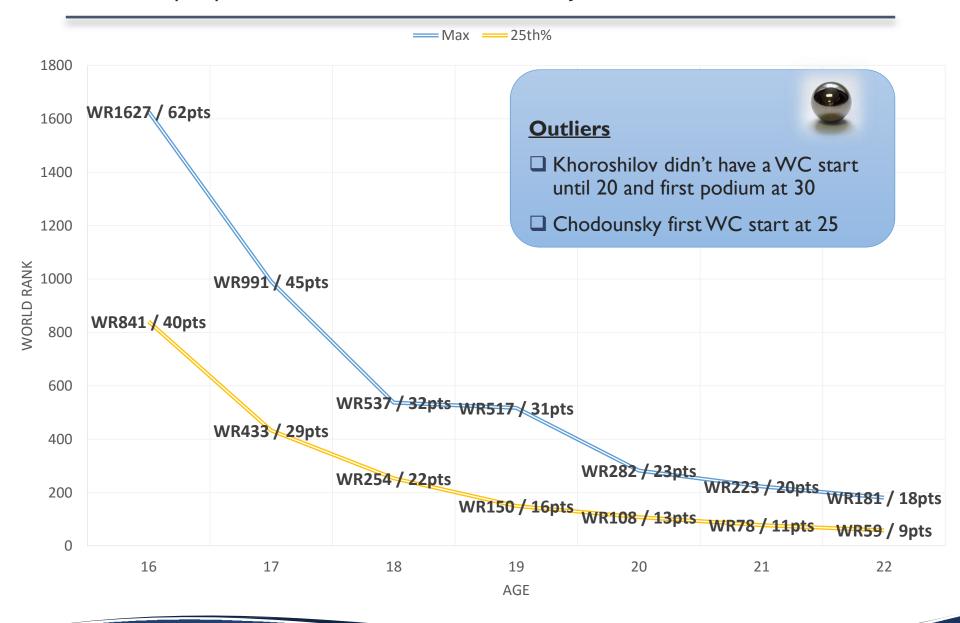
• 22 of 30 athletes progressed within range

□ Progression that still yields a high probability of world cup success



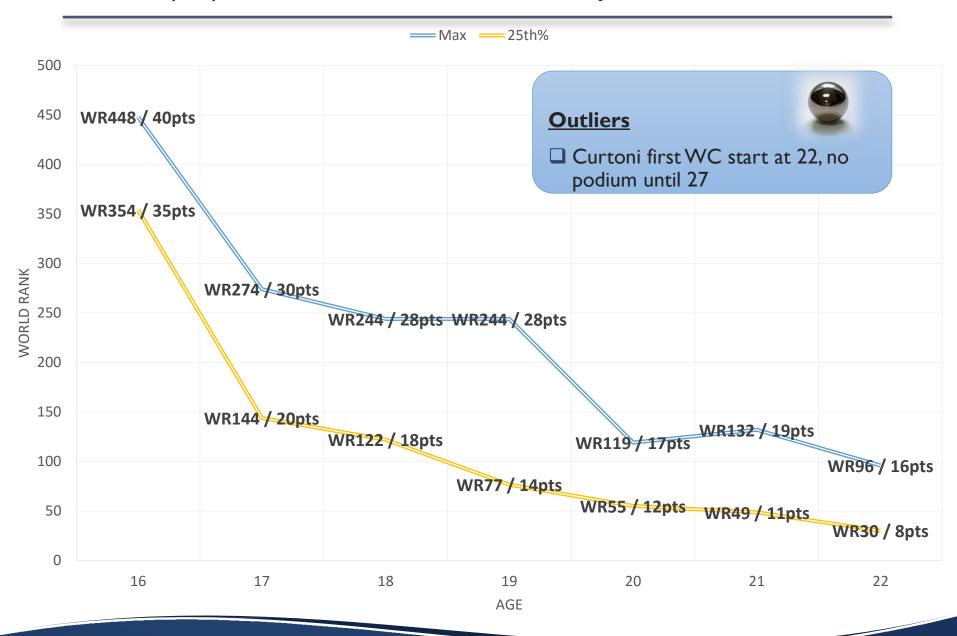


World Cup Top 30 Men's Slalom – World Ranks as Juniors





World Cup Top 30 Women's Slalom – World Ranks as Juniors



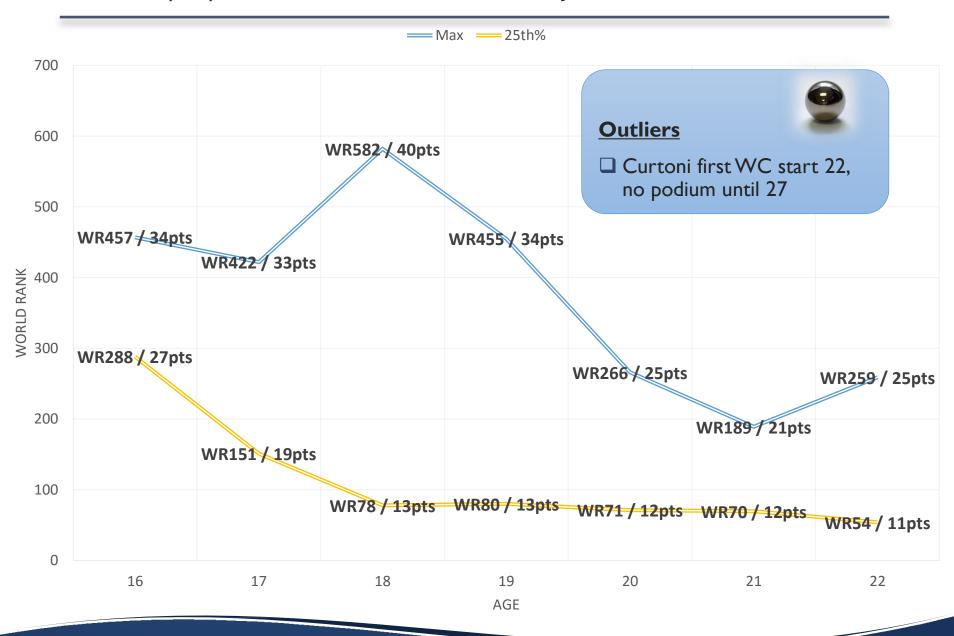


World Cup Top 30 Men's Giant Slalom – World Ranks as Juniors





World Cup Top 30 Women's GS – World Ranks as Juniors

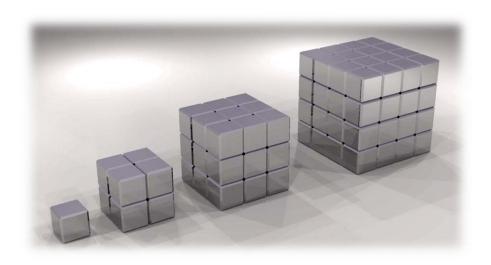


Ski racing is a skill sport.



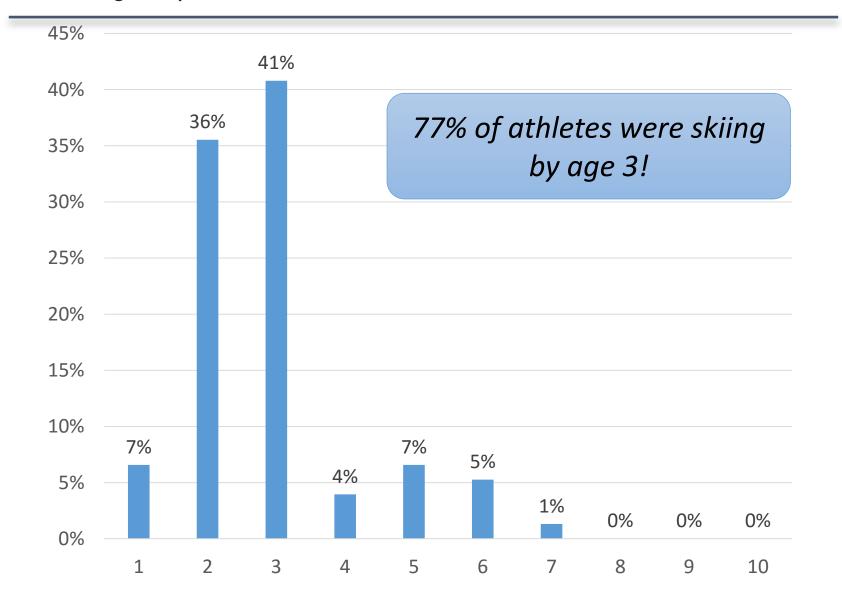
Based on thought leader consensus:

- Requires massive volume to reach the top (adaptability, balance, agility, come from volume)
- Nurture not nature
- Unlikely to reach the top if pursued recreationally
- □ Requires an environment of challenge
- □ Variety is critical (gates, drills, free-ski, terrain, surface, etc.)
- Purposeful skiing is most beneficial
- Good coaching at young ages is critical



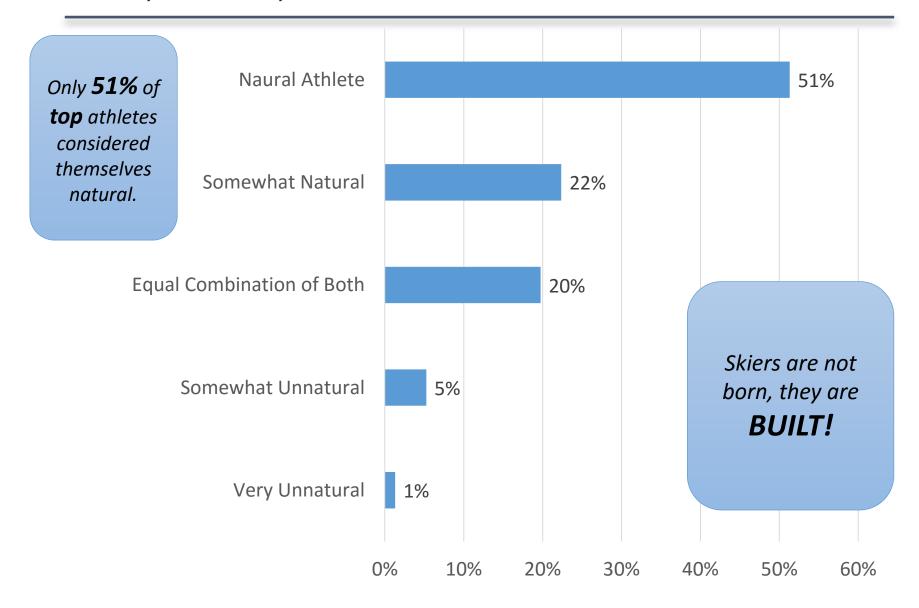


At what age did you first ski?





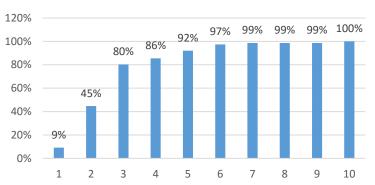
Would you consider yourself a natural athlete?



Success is found at a young age.

Age at each development milestone...

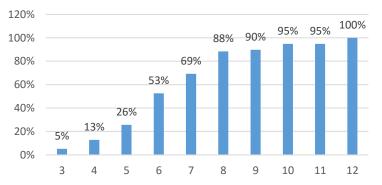




First started skiing



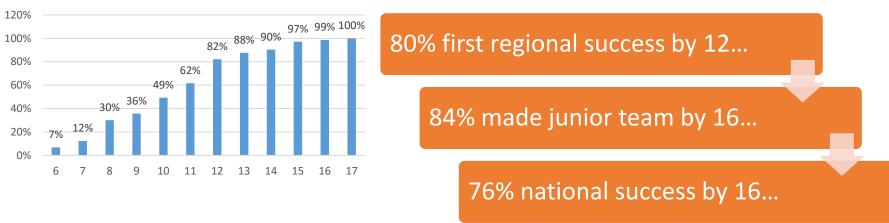
First started ski racing

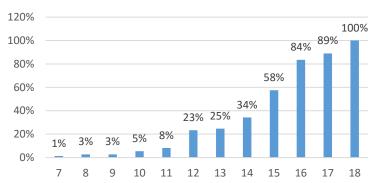


Age at each development milestone...



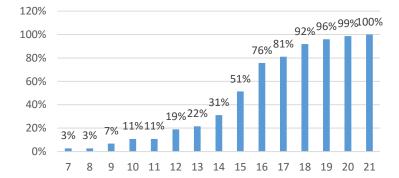






Made junior team

First national success



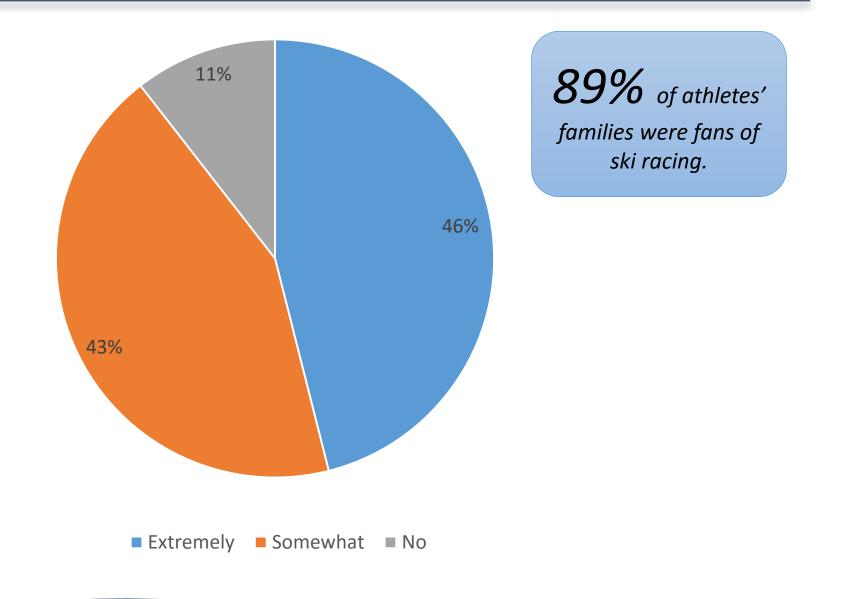


	1 st WC start	1st Points	1 st Podium
Women	18	19	22 (SG21)
Men	20	21	24 (GS23)

Parents are the biggest influencers.

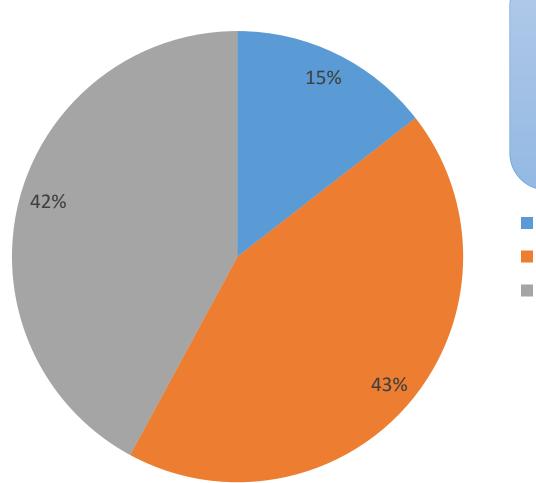
Was your family "fans" of the sport?





How involved were your parents when you decided to concentrate on skiing as your primary sport?



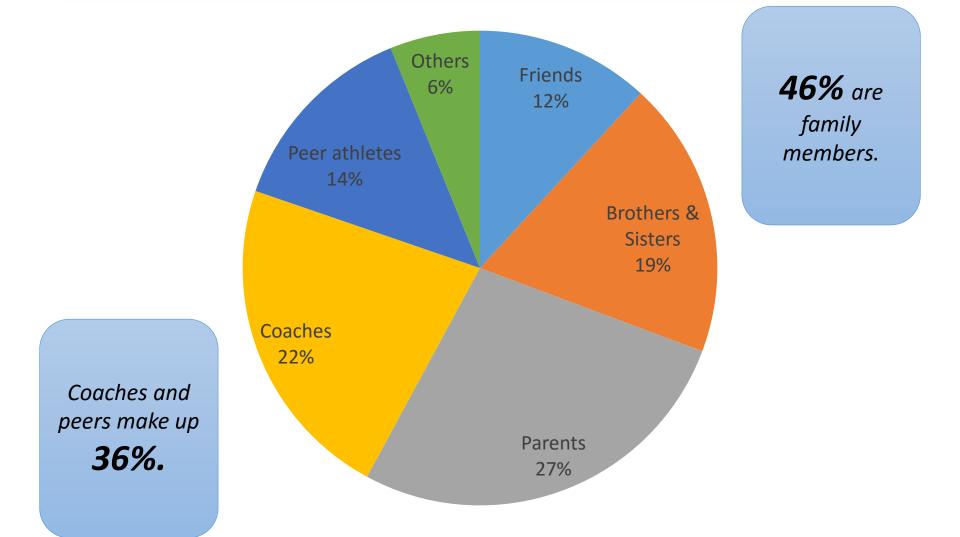


85% of parents were involved when athletes decided to pursue the next level...

Not involved
Moderately involved
Extremely involved

Who were the most influential people on your early ski racing career?





Skiing is cultural to Europeans.

Skiing is cultural to Europeans



- □ Families, communities, even entire nations revolve around ski racing
- □ "20 Buck Hill's in Oslo"
- □ Hundreds of small hills in Alps
- "If I didn't ski I wouldn't have had any friends."
- □ Kids ski every day

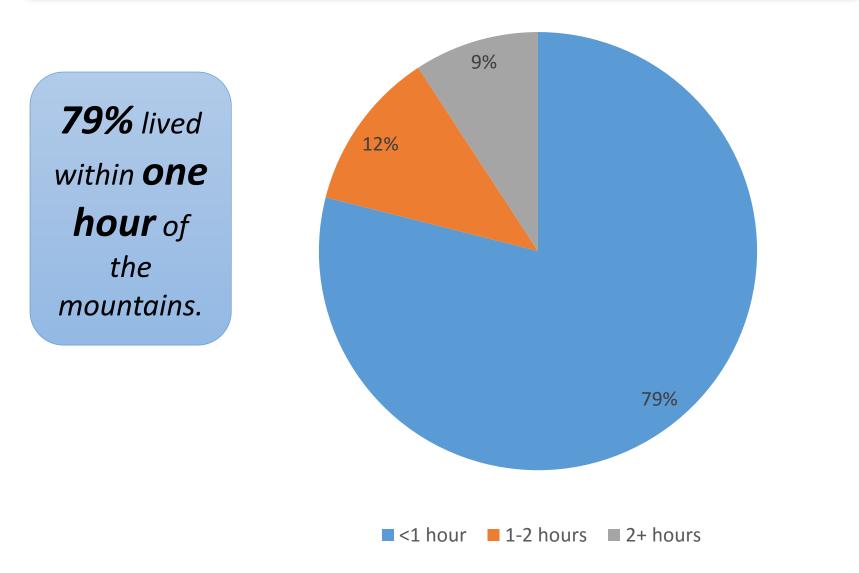
Lots of volume young!



Volume is critical to development.

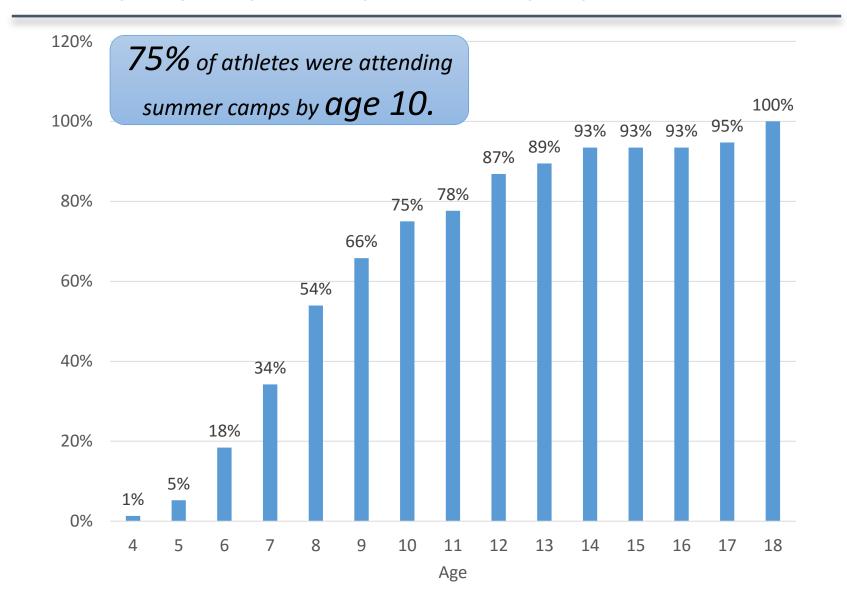


Growing up, how long was your drive to the mountains?

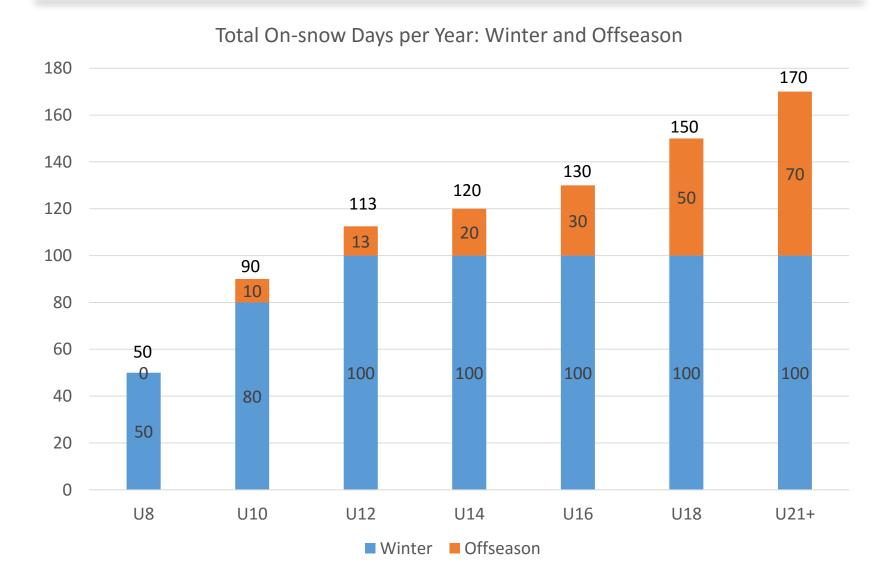




At what age did you begin attending summer training camps?







Concentration, not specialization.



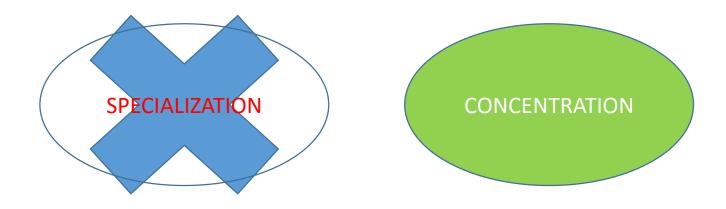
Specialization or Not?

Urong Question!

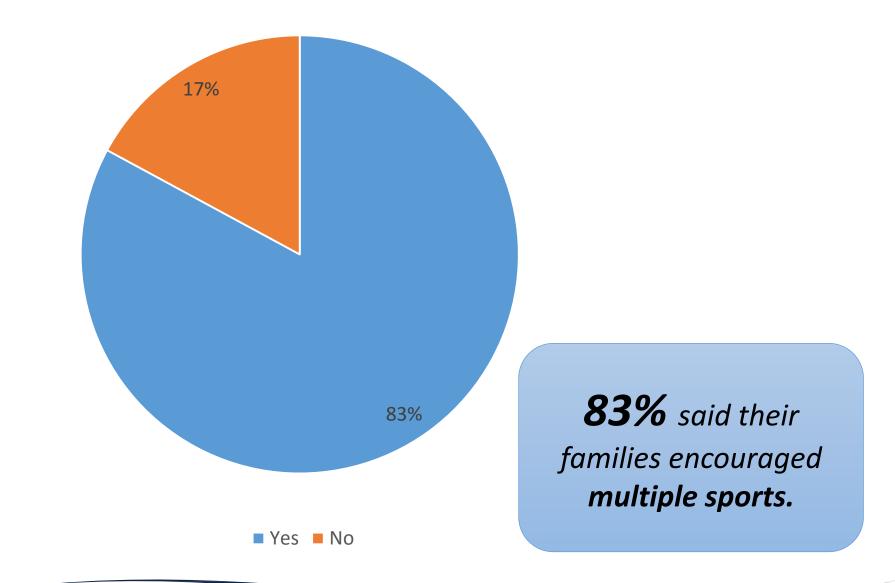
Clearly high volume of ski specific training is required. More than recreational.

□ Answer is to Concentrate

- Ski when there is snow on the ground
- Do not let other sports interfere with skiing

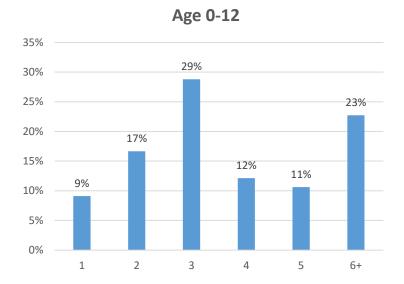








Number of sports regularly practiced at younger ages...



24% 25% 22% 21% 20% 16% 14% 15% 10% 5% 3% 0% 1 2 3 4 5 6+

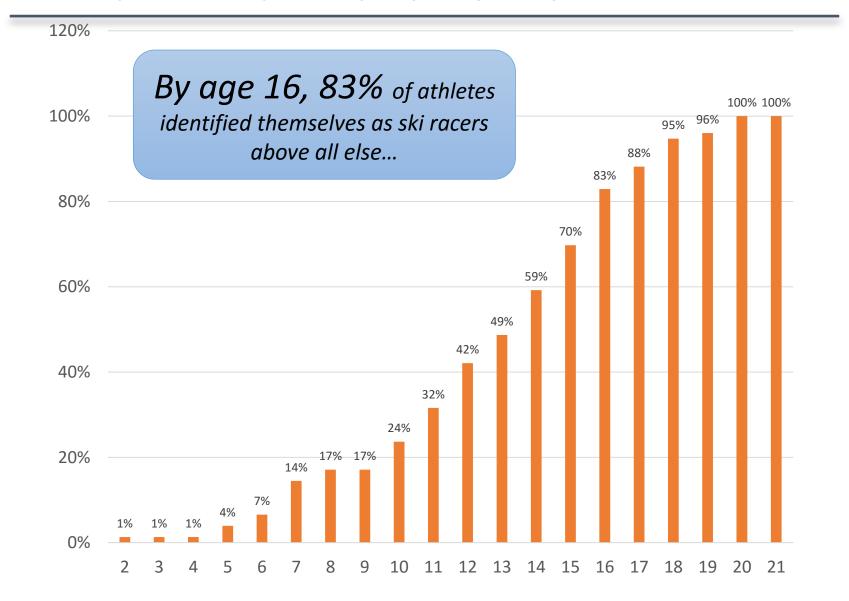
75% played 3 or more sports at 0-12

70% played between2-4 sports at 13-15

Age 13-15



At what age did ski racing become your primary activity?



Speed skiers are good tech skiers too.

Finding #6

Speed skiers are good tech skiers too.



- □ Ski racing is becoming more technical
- □ SL/GS skills are paramount
- \Box Introduction to speed elements early is good
- □ Mastering fundamentals early is critical for any event

Speed Events

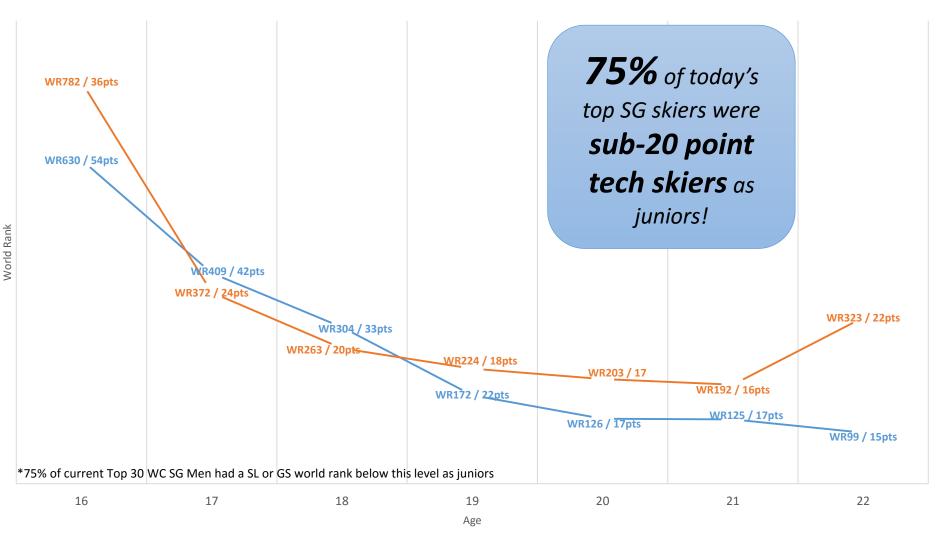
Tech Event Mastery

Skill Development

Fundamentals

World Cup Top 30 Super G Men 25th Percentile World Rank with 25th Percentile Best Tech Rank as Juniors



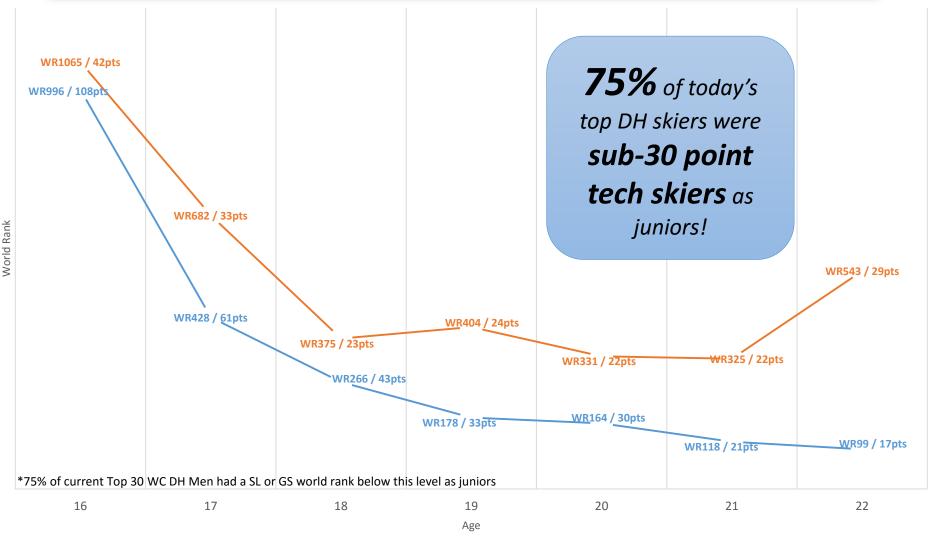


— — SG Men - SG 25th% — — SG Men - Best Tech Event 25th %*

*2015 points are included for illustrative purposes but are not a consistent measurement over time

World Cup Top 30 Downhill Men 25th Percentile World Rank with 25th Percentile Best Tech Rank as Juniors



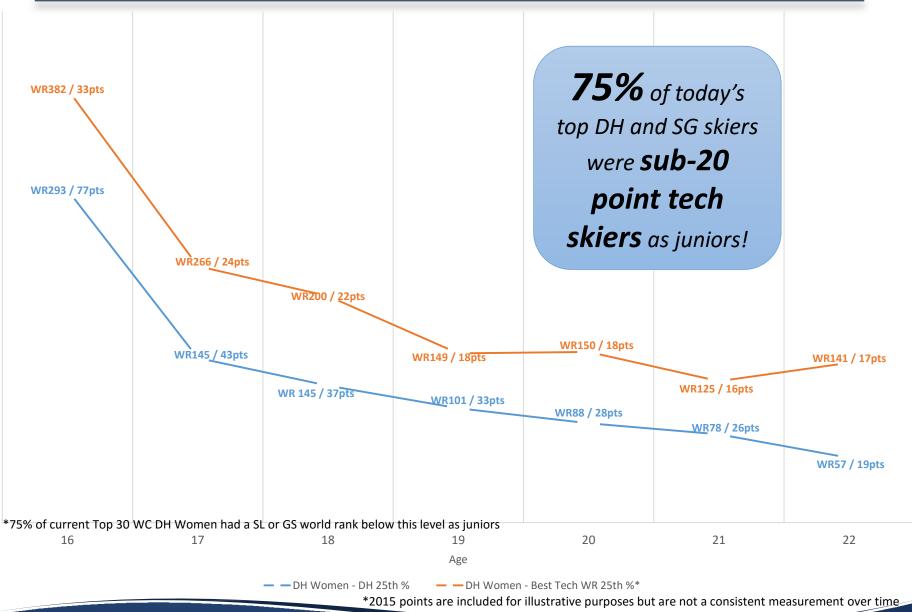


- DH Men DH 25th% - DH Men - Best Tech Event 25th %*

*2015 points are included for illustrative purposes but are not a consistent measurement over time

44

World Cup Top 30 Downhill Women 25th Percentile World Rank with 25th Percentile Best Tech Rank as Juniors



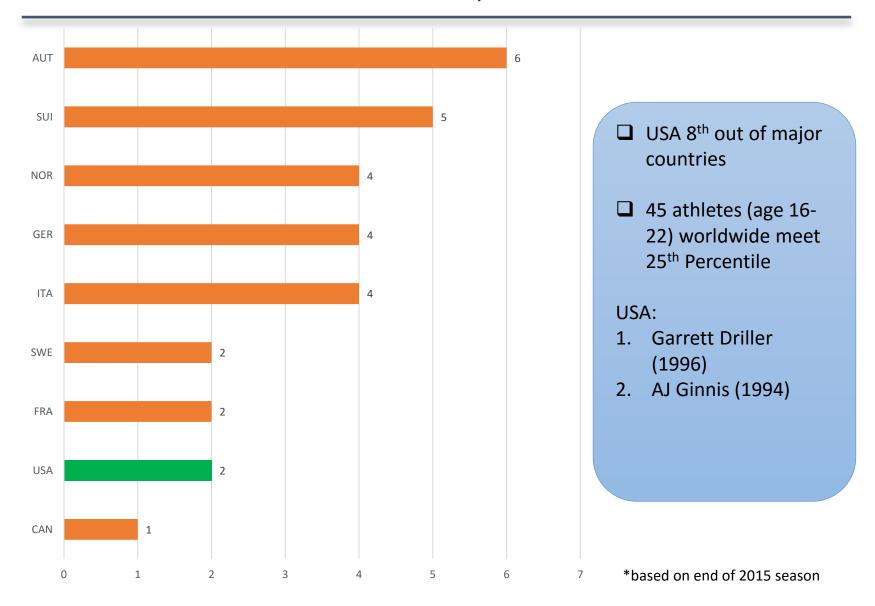
World Rank

45

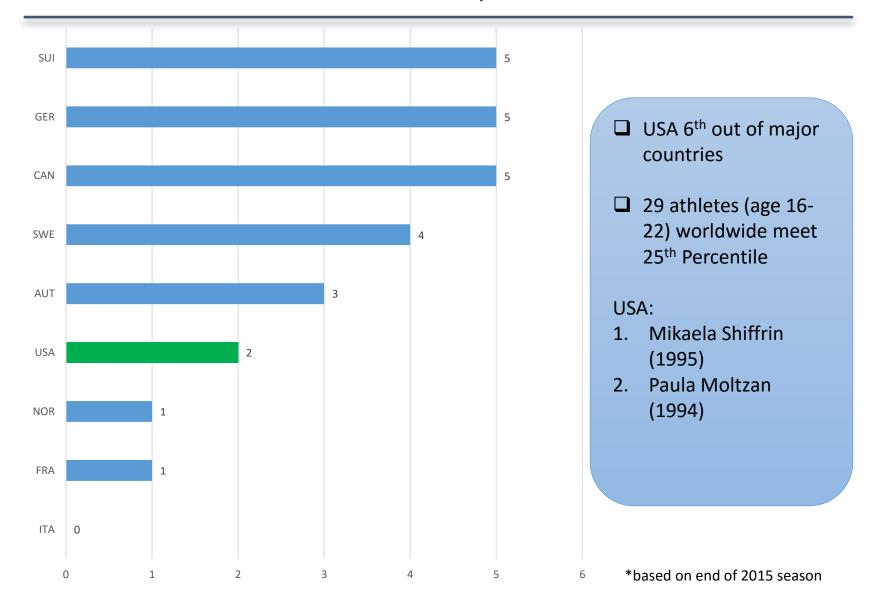
USA juniors today trail our competitors.

Finding #10

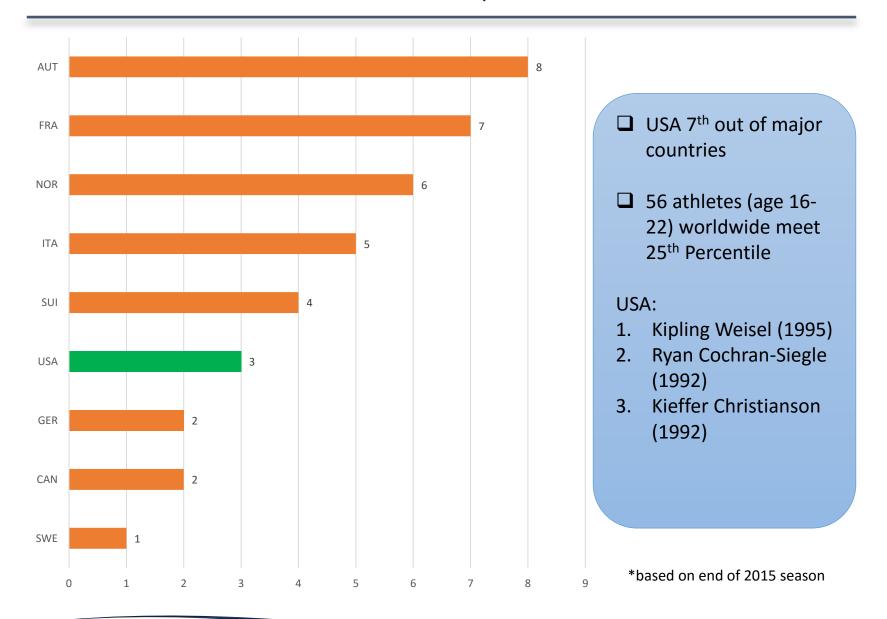
Men SL Current 16-22 Year-olds Who Meet World Cup 25th Percentile Criteria



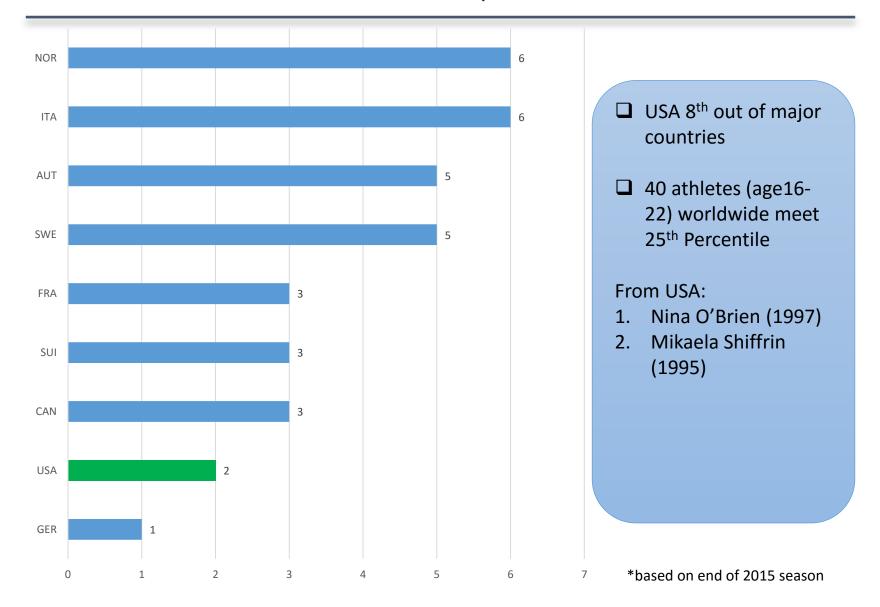
Women SL Current 16-22 Year-olds Who Meet World Cup 25th Percentile Criteria

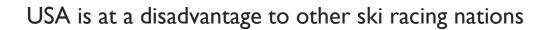


Men GS Current 16-22 Year-olds Who Meet World Cup 25th Percentile Criteria



Women GS Current 16-22 Year-olds Who Meet World Cup 25th Percentile Criteria







□ Financial sacrifice is high barrier to entry/continuation

□ USA is short on volume at young ages

Skiing culture not as prevalent

What can we do to improve?





□ Bad news/good news...

- Self funding model allows for late bloomers
 - Can NCAA be a pipeline for USA?
- Need for awareness and education
 - Is so much racing and travel really necessary?

Programs to lower cost

- Local spring/fall camps for off-season
- Investment in state of the art snowmaking
- Cultivation of alternative training sites

Prioritization of NorAm's

- Critical USST supports high quality, low point series.
- Create high quality racing opportunities close to home



USA behind on volume at young ages

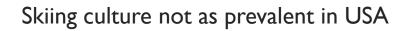
Improve access

- night skiing
- state-of-the-art snowmaking
- quick turnaround
- school collaboration
- proximity to mountains



□ Structure programs around best practices:

- Focus on mastery of fundamental techniques. Disciplined practice matters most.
- Create skiing and racing opportunities as early in life as possible.
- Educate about international best practices pathway.
- High quality programs and coaching at all age groups.
- Create inclusive, yet high-performance training environments.
- Encourage other sports, but concentrate on skiing.
- Structure younger development teams to focus on tech over speed.





- Create **micro-cultures**. Community by community.
 - Educate and engage parents
 - Importance of best practices
 - Engage media
 - Celebrate hero's
 - Engage school systems
 - Access and quality of training environments
 - Cultivate donors





Overarching Conclusion: Ski racing is a no-lose sport.

- □ Pursuing ski racing at ANY level of commitment is positive.
- □ Inherently rewarding in and of itself
- □ No apologies or sacrifices needed...fun activity
- Generations of ski racing shows lifelong positive values



Promotes personal development, maturity, confidence, accomplishment and physical wellbeing





Thank you for your time and to the athletes for their participation.

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